

**Institution Name: Marine/Motorcycle Mechanics Institute (Orlando, Florida)**

Massachusetts Disclosures in Compliance with 940 CMR 31.00

Effective: March 1, 2023

Note: Programs preceded by "~" are new, no graduation data is available

| Program Name   | Tuition & Fees<br>(textbooks, workbooks,<br>registration fee, lab fee,<br>equipment/meter fee) | Estimated Off-Campus<br>Room and Board Costs <sup>1</sup> | Estimated Transportation<br>Costs <sup>1</sup> | Total Program Costs | For Calendar Years 2020 - 2021 |  |   |                                   |
|--|--|---|--|---------------------|--------------------------------|--|---|-----------------------------------|
|  |  |   |  |                     | Graduation Rate <sup>2,3</sup> | Graduation Time<br>(Median Completion<br>Time in Months) | Graduate Placement<br>Rate <sup>3</sup> | Total Placement Rate <sup>3</sup> |
| Marine Technician Specialist                         | \$33,065   | \$10,640  | \$3,614  | \$47,319            | 80%                            | 13   | 76%                                     | 61%                               |
| Motorcycle Technician + BMW & HonTech                | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 159%                           | 11   | 67%                                     | 106%                              |
| Motorcycle Technician + BMW & K-Tech                 | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 50%                            | 13   | 67%                                     | 33%                               |
| Motorcycle Technician + BMW & YamaPro                | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 71%                            | 11   | 64%                                     | 45%                               |
| Motorcycle Technician + FAST & HonTech               | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 59%                            | 12   | 56%                                     | 33%                               |
| Motorcycle Technician + FAST & K-Tech                | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 38%                            | 11   | 50%                                     | 19%                               |
| Motorcycle Technician + FAST & YamaPro               | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 44%                            | 10   | 82%                                     | 36%                               |
| Motorcycle Technician + H-D Late Model               | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 53%                            | 11   | 61%                                     | 33%                               |
| Motorcycle Technician + H-D Late Model & Early Model | \$29,015   | \$10,015  | \$3,401  | \$42,431            | 0%                             | 11   | 0%                                      | 0%                                |
| Motorcycle Technician + HonTech & K-Tech             | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 100%                           | 12   | 51%                                     | 51%                               |
| Motorcycle Technician + HonTech & YamaPro            | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 73%                            | 11   | 54%                                     | 40%                               |
| Motorcycle Technician + K-Tech & YamaPro             | \$25,465   | \$8,763   | \$2,976  | \$37,204            | 46%                            | 11   | 68%                                     | 31%                               |
| ~ Harley-Davidson & HonTech Training                 | \$36,115   | \$12,518  | \$4,251  | \$52,885            | 84%                            | 12   | 59%                                     | 50%                               |
| ~ Harley-Davidson & YamaPro Training                 | \$36,115   | \$12,518  | \$4,251  | \$52,885            | 0%                             | 10   | 0%                                      | 0%                                |
| ~ HonTech, K-Tech, & YamaPro Training                | \$36,115   | \$12,518  | \$4,251  | \$52,885            | 0%                             | 10   | 0%                                      | 0%                                |
| ~ Marine & Diesel Technician Training                | \$40,165   | \$12,518  | \$4,251  | \$56,935            | 0%                             | 10   | 0%                                      | 0%                                |

**DISCLOSURES AND DEFINITIONS IN COMPLIANCE WITH MA 940 CMR 31.00**

|   |   |
|---|---|
| <b>Employment Statistics</b>  | Employment statistics substantiating these placement rates are available for inspection upon request. Data may be de-identified as necessary for compliance with state or federal law. Graduate Placement Rate includes graduates who obtained full-time, non-temporary jobs in their field of study. Total Placement Rate includes students that enrolled in the program during the last two calendar years who obtained full-time, non-temporary jobs in their field of study.  |
| <b>Your Loan Debt</b>   | You must repay money that you borrow as student loans to pay for this program, including interest. You must repay any portion of the money you borrow to pay for this program, even if you fail to complete or drop out of the program. Failure to repay student loans is likely to have a serious negative effect on your credit, future earnings, and your ability to obtain future student loans.  |
| <b>Loan Nonpayment Percentage<sup>4</sup></b>                               | Defined by MA 940 CMR 31.03 as the sum of: (a) the most recent federal cohort default rate (as calculated pursuant to 34 CFR Part 668, Subparts M and N); and (b) the percentage of student borrowers in said cohort, other than those borrowers in 940 CMR 31.03: Loan Nonpayment Percentage(a), whose Stafford loans, at the time the most recent cohort default rate was calculated, were in deferment or forbearance; and (c) the percentage of student borrowers in said cohort, other than those borrowers in categories 940 CMR 31.03: Loan Nonpayment Percentage(a) and (b), who defaulted under the terms of institutional loans during the cohort default period.<br>41.92% (2017) and 86.35% (2018) of students in the Phoenix, AZ OPEID (021005), which includes the Phoenix, AZ, Orlando, FL and Sacramento, CA campuses, defaulted on, or failed to repay, their loans during the period 2017 and 2018.   |
| <b>Program Cost</b>   | Defined by MA 940 CMR 31.03 as the tuition and fees charged for completing a program, including the typical costs for books and supplies (unless those costs are included as part of tuition and fees) the cost of room and board (whether on or off campus), and transportation.   |
| <b>Graduation Rate</b>  | Defined by MA 940 CMR 31.03 as the number of students who received certificates, diplomas, or degrees in the program during the latest two calendar years, divided by the number of students who enrolled in the program during the latest two calendar years. The graduation rate shall be determined within 180 days from the end of each calendar year.  |
| <b>Graduation Time (Median Completion Time)</b>                             | Defined by MA 940 CMR 31.03 as the median duration of attendance in months, rounded to the nearest month, of all students who obtained a certificate, diploma, or degree from a program during the latest two calendar years.   |
| <b>Graduate Placement Rate<sup>3</sup></b>                                  | Defined by MA 940 CMR 31.03 as the number of students obtaining full time (at least 32 hours per week) and non-temporary employment in the field of study during the latest two calendar years for which the school has obtained verification, divided by the number of all students graduating from the program during the latest two calendar years. The graduate placement rate shall be determined within 180 days from the end of each calendar year.  |
| <b>Total Placement Rate</b>   | Defined by MA 940 CMR 31.03: The product of the graduate placement rate and the graduation rate. The total placement rate shall be determined within 180 days from the end of each calendar year.   |
| <b>Entry Level Salary Information for the Commonwealth of Massachusetts</b> | The average entry level salary for persons employed as <b>Automotive Service Technicians and Mechanics</b> in the Commonwealth of Massachusetts is \$41,070. (Massachusetts Labor and Workforce Development Website as of 1/2022 -https://lmi.dua.eol.mass.gov/lmi/OccupationalEmploymentAndWageSpecificOccupations#).<br>The average entry level salary for persons employed as <b>Motorcycle Mechanic</b> in the Commonwealth of Massachusetts is \$30,660. (Massachusetts Labor and Workforce Development Website as of 1/2022 -https://lmi.dua.eol.mass.gov/lmi/OccupationalEmploymentAndWageSpecificOccupations#).<br>The average entry level salary for persons employed as <b>Motorboat Mechanics and Service Technicians</b> in the Commonwealth of Massachusetts is \$38,290. (Massachusetts Labor and Workforce Development Website as of 1/2022 -https://lmi.dua.eol.mass.gov/lmi/OccupationalEmploymentAndWageSpecificOccupations#).<br><b>UTI cannot guarantee that graduates of its programs will obtain a job or earn the entry level salary disclosed herein.</b> |

<sup>1</sup> Universal Technical Institute does not provide on-campus room and board at any of its campuses. The room and board and transportation costs shown are estimates derived from the College Board, an independent non-profit, third party entity providing research and student advocacy programs. (See <http://professionals.collegeboard.com/higher-ed/financial-aid/living-expense>).

<sup>2</sup> The graduation rate calculation mandated by Massachusetts regulations compares two largely unrelated groups of students who started in the program in the same year and may result in confusing figures if, for example, the number of people starting the program declined or expanded dramatically from year to year. For instance, if 50 students started in a program in 2016 and 100 students, who started in earlier years, graduated in this program in 2016, the required calculation would result in a 200% graduation rate.

<sup>3</sup> Programs with low student counts may generate scenarios with all enrollments occurring in one calendar year, and all graduates in a subsequent year. These instances mathematically produce a graduation rate of "infinity," represented by "0" in our data.

<sup>4</sup> The Phoenix, AZ campus (OPEID 021005) includes two (2) branch campuses in Sacramento, CA and Orlando, FL and cohort default rate data is reported on a consolidated basis for these locations in accordance with 34 CFR Part 668, Subparts M and N. Pursuant to 940 CMR 31.03 (Loan Nonpayment Percentage Part (a)) consolidated cohort default rates and related student populations are incorporated into the Massachusetts defined Loan Nonpayment Percentages.

STUDENT NAME: \_\_\_\_\_

STUDENT ID: \_\_\_\_\_

I have read and understand all pages of the Massachusetts Disclosure Table (mandated by MA 940 CMR 31.00). The Massachusetts Disclosure Table was reviewed by me prior to signing an enrollment agreement.

Student Name - Print \_\_\_\_\_

Student Email Address \_\_\_\_\_

Student Signature \_\_\_\_\_

DATE & TIME

Student Phone Number \_\_\_\_\_

Parent/Guardian - Print *(if student is under the age of 18)* \_\_\_\_\_

Parent/Guardian Signature *(if student is under the age of 18)* \_\_\_\_\_

DATE & TIME

STUDENT NAME: \_\_\_\_\_

STUDENT ID: \_\_\_\_\_