

Fast Track to Success - BMW

When Leonard Howard of Albuquerque, New Mexico, attended school at the UTI campus in Avondale, Arizona, he approached it like he did everything in his life. He was never late and never missed a day of classes all while working two jobs to pay for his education. According to him, it was that determination and hard working attitude, coupled with his 3.9 grade point average that encouraged him to continue his training and enroll in the BMW Fast Track elective program after graduation.

UTI's BMW Fast Track is a 12-week training elective that prepares technicians to work on the world's ultimate driving machines – BMW vehicles. Leonard graduated as a Level III technician and was able to return to his home state easily finding employment with Sandia BMW in Albuquerque.

“The BMW Fast Track elective was a great option for me. In a shorter amount of time, I was able to acquire many of the same credentials employers look for in a BMW STEP technician. By taking Fast Track, I can earn the rest of my certifications quickly and started earning great money right out of school. The program is so worth the little bit of extra time it takes and you're really paying yourself to get hired,” said Leonard.



In the few short years Leonard has received multiple raises and is now a fully certified Level II BMW technician. He owns a home and drives a BMW.

Jeff Cline is the Sandia BMW Service Director. He describes the same work ethic that Leonard has had his whole life because he sees it applied on the service floor every day. “Leonard is a workhouse,” commented Jeff. “What I appreciate most about Leonard is that not only does he have the right technical skills, but he comes in and gets the job done. **I never see him in a corner texting, talking on the phone or watching YouTube. He really applies himself and puts in the necessary time and effort to get the job done. Leonard has become a very important person in the dealership.**”

Fast Track is an excellent vehicle for dealerships who want to find technicians who have invested their personal time and money into continued education. In Leonard's case, it demonstrated to Sandia that Leonard was serious about his schooling. In the few short years that he's been at Sandia, he has received multiple raises and is now a fully certified Level II BMW technician. **He owns a home, drives a BMW and has seen first-hand how specialized training has advanced his career when compared to some of his friends.**

"I am so glad that I went on and took the BMW Fast Track elective. A few of my friends are not making the same money or advancing at their dealerships. With Fast Track, I had the right training to jump in and make a difference at work. I put myself through school and worked two jobs the whole time, but boy, has that paid off for me now," said Leonard.

"When you get an employee like Leonard, it's easy to support UTI and these advanced training programs. It definitely increases your chances of getting some great people in the door. You hope that they become a permanent part of your dealership. We have definitely found that in Leonard," added Jeff.

For more information on UTI's Advanced Training Programs visit us on line at www.uit.edu/advancedtraining, follow us on facebook or come see us on campus in the Employment Services Dept.

Advanced Training locations:

BMW FastTrack: Avondale AZ, Rancho Cucamonga CA & Orlando FL

BMW STEP: Avondale AZ, Rancho Cucamonga CA, Orlando FL & Woodcliff Lake NJ

Cummins Engine Program: Avondale AZ & Houston TX

Cummins PowerGen: Avondale AZ

Finish First: Avondale AZ

Ford FACT: Avondale AZ, Rancho Cucamonga CA, Sacramento CA,
Orlando FL, Glendale Heights IL, Norwood MA,
NTI Mooresville NC, Exton PA, Houston TX

ITEP Fleet Program: Glendale Heights IL

ITEP MSAT Dealership Program: Sacramento CA, Glendale Heights IL & Exton PA

Mercedes-Benz START: Rancho Cucamonga CA & Norwood MA

Mini STEP: Orlando FL

Nissan NATT: Sacramento CA, Orlando FL, Norwood MA, NTI
Mooresville NC, Houston TX,

Porsche PTAP: Atlanta GA

Toyota TPAT: Sacramento CA, Glendale Heights IL, Exton PA

Volvo SAFE: Avondale AZ



Got GAME? **Employers prefer** high achievement of:

- **GPA** (Grade point Average)
- **Attendance**
- **Motor Vehicle Record**
- **Excellence**

***BMW FastTrack * BMW STEP * Cummins Engine Program * Cummins PowerGen * Finish First * Ford FACT
* ITEP Fleet Program * ITEP Dealer Program * Mercedes-Benz START * Mini STEP * Nissan NATT
* Porsche PTAP * Toyota TPAT * Volvo SAFE***